

Upper Midwest A-C Club
Board Meeting (Conference Call) Minutes
Sunday – September 19, 2021 @ 7:00 pm

Call to Order: Darrell called the meeting to order at 7:06pm

Roll Call: Darrell Grams, Sr., Joe Graunke, Todd Grams, Lori Miller, Scott Overgaard, Joan Paulson, Lynn Bushard, Dave Grinnell

Others present: Bob Paulson, Arlene Bushard

Absent: Cody Hager

TREASURER'S REPORT:

ASSETS

Checking = \$ 11,508.03

Building Fund = \$130,780.23

Money Market = \$103,609.97

Scholarship = \$ 15,437.44

SUB TOTAL = \$261,335.67

LIABILITIES

Sales Tax Payable \$ 807.24

SUB TOTAL = \$ 807.24

TOTAL = \$260,528.43

****All accounts were balanced and reconciled to the bank accounts as of 9/9/2021***

We will owe \$65,000 on delivery of toys in October (?).

Initial payment of \$11,000 for the 2022 toy (Manure Spreader) was mailed out Monday 9/13.

This \$11,000 was for initial tooling of \$7,800 & Container Surcharge of \$3,200. So, the balance in the checkbook is actually \$508.03 as of today 9/19.

Darrell said Rich explained to him that shipping containers went from \$5,000 to \$30,000 so the \$3,200 is our portion of what we occupy in the container.

Lori pointed out that we need to make sure that all donations of equipment are recorded and reflected correctly in the club books. It depends on whether or not we will keep the items or auction them as to how they are entered. So, we need to be clear and Lori needs help with that. It was pointed out that according to the rules of a 501©3 Non-Profit, that donated items

of any value need to be retained by the club for a period of 5 years before they can be sold. Also, we need to make sure that donations recorded in the books also have a donation letter to document receipt.

Lori makes motion to approve the treasurers report, Joe seconds – All in favor, motion carries.

SECRETARY'S REPORT:

Review & Approve 9/19/2021 Conference Call Agenda – Scott makes motion to approve the agenda for this call. Todd seconds, all in favor – motion carries.

Review & Approve 4/17/2021 Board Meeting Minutes (Special mtg was already approved 6/7) – Joe makes motion to approve. Dave seconds – All in favor – motion carries.

Review & Approve 6/7/2021 Conference Call Minutes – Scott makes motion to approve. Lori seconds – All in favor – motion carries.

Review & Approve 7/22/2021 Board Meeting Minutes – Scott makes motion to approve. Todd seconds – All in favor – motion carries.

Review & Approve 8/7/2021 Board Meeting Minutes – Lori makes motion to approve. Joe seconds – All in favor – motion carries.

Important upcoming dates:

November 13th – Board Meeting & Fall Banquet – Let's prepare for this. Board meeting will be at Squeaky's at Noon. Darrell said he would confirm that. Social hour for the banquet will be at 5:00pm and the banquet will start at 6pm.

Upcoming Board Meetings & Conference Calls – Need to be scheduled.

The board decided that after the November 13th meeting we would hold the next meeting on January 22nd at Lori's office in Edina at 10am.

Spring Meeting & Elections - April 9th – This will come fast – Let's be prepared.

Website & Facebook Updates:

We need to nail down all of the future show features so they can be posted on the website. Dates are there but features are not. This item is addressed further down in the minutes.

We need the Fall Banquet Ticket request form for the website & Facebook as well. Lori will also post the membership request form again too along with the ticket request form. Scott said he would touch base with Dottie.

Archives: Nothing new at this point

* We also still need to get all of the files that are being stored at Larry Karg's. We want to make sure we keep this on the agenda as an action item.

Todd makes motion to approve the secretary's report, Scott seconds – All in favor – Motion carries.

MEMBERSHIP REPORT:

Arlene reports 447 current members. 5 new members in Aug. 2 deaths. Expiration/Past due are 70. Arlene has 21 2020 past dues at this point. 2021 we have 49 that are past due. July has 41. Arlene said she has made 98 contact attempts – Friendly reminders and post cards to the past due individuals and would like board's direction on what the next steps are. It only makes sense that if we have contacted the past due people numerous times that they probably do not wish to renew. So, we will take them off of the membership list and be done with them. If they decide they want to join they can join as a new member.

Arlene addressed the board that she turned 80 in August. She feels strongly that she needs to step down from the membership coordinator position, the nomination committee and the volunteer meals that she has done at the show. Understandable. We all thank Arlene for the years she has put in. Arlene will assist in the transition of these positions to whoever takes them over.

Membership Fee: When/Where/How will we announce the increase in membership fee? We will need to make sure all old forms are removed/destroyed. Increase rates January 1, 2022. Need to update the forms and website.

Scott makes motion to approve the membership report – Joe seconds – All in favor – motion carries.

PRESIDENT'S REPORT:

2021 Show Toy

Rich told Darrell that the toys now will not be leaving China until the 25th of Sept. Originally we were told August 25th, then first half of September but now they said the 25th of September. So, they keep changing the shipping date on us. Darrell also explained about how we are

getting charged the container cost (discussed above). If we don't get these out to customers by the week before Thanksgiving then holiday shipping season goes into effect so if we don't get them out by then, then we won't get them shipped until January. Frustrating!

2022 Show Toy – Manure Spreader

Total cost breakdown of tooling for this toy is shown below. SpecCast will be making an Oliver of this spreader using our mold so they are sharing in the tooling cost. Right now, they are looking for a unique chain that will look correct on the toy.

Cost Breakdown for the 2022 Manure Spreader

Total tooling = \$ 49,100.00. Spec Cast will pay \$10,100

Upper Midwest total tooling investment \$ 39,000.00

20% (Upper Midwest portion) to start project = \$ 7,800.00 (Paid 9/13/21)

40% (Upper Midwest portion) due after model approval = \$ 15,600.00

40% (Upper Midwest portion) due after sample approval = \$ 15,600.00

We will need to price these at around \$140 to cover the tooling and additional costs associated with them. Prices have gone up on everything and our toys are no exception. At the August board meeting we decided that all of the toys that we sell for 2022 will be sold as shipped, meaning the shipping charge would be added to every order. We had also discussed having two pallets of the 2022 toys shipped from Dyersville to us here so that we could hand deliver them to save some money on shipping. We looked into this and it would cost us \$500 to have a couple pallets of them sent here, so now we have already added more cost.

Joe makes motion to have ALL toys shipped from Dyersville. Todd seconds – All in favor – Motion carries.

Rich also told Darrell that we have done all of the obvious toy implements and it will be more difficult to come up with toys at this point.

Building Site & 2022 Plans: Darrell will get over to the property this week to knock down weeds so they don't go to seed. Darrell will get ahold of the guy that does the soil borings so we have a record of the building site passing inspection. We will need to have another survey done because they will need elevations for the permit for the building site. Darrell talked to the Mayor and he will see if they will be a little kinder to us at City Hall and not so nit-picky.

Show grounds wheat seeding – Wheat was seeded last Saturday. Darrell said there doesn't appear to be any bare spots. It rained so it looks nice.

Other items: Darrell announced that his health has been trying since the beginning of July. He had a heart ablation done in July and is going through Prostate cancer treatments since the end of August.

COMMITTEE REPORTS:

General Committees:

Newsletter Committee (Scott): Scott is working on the Newsletter and will reach out to Dottie for details of the banquet and to get the banquet ticket request form created and available. He will also reach out to Bobby to nail down lawn tractor feature for 2023.

Toy Committee (Rich/Darrell): See above

Building/Land Committee (Darrell): See above

Nomination Committee (Cody/Arlene): Cody is absent but Darrell stresses that the nomination committee needs to make sure that we only allow nominations from people who are willing and capable of doing the physical work of the club. We need to make sure we get this on the agenda for the January meeting. We need to ask for members at the Fall Banquet. Dave said he was unaware of the additional meetings and duties that are required year-round. Arlene said she had explained this all to Dave.

Lori, Todd and Cody are all up for re-election this spring.

Lynn will be submitting his resignation before the April meeting. As directed in the bylaws the board will appoint someone to fill that position for his remaining year term.

Scholarship Committee (Cody/Dale/Dottie): Lori called Cody and he reported that there were 6 Scholarships awarded for 2021. No checks will be written until after the 1st of the year when transcripts start coming in. Cody said he is glad that Dottie and Brenna have stepped in to help with this because he just doesn't have time at the show to deal with the auction and it will be good to have people working on fund raising all year long. He also explained that Clarissa Buttjer has also helped by writing the award letters or decline letters to those that applied. Lori reminded Cody that we should have copies of those letters for the club records and he said he would get ahold of Clarissa to get copies.

Banquet Committee (Dottie): Was not on the call.

Other Committee Reports: None

The banner for the snowmobile was lost somehow so Bobby paid for the lost banner so they could make a new one. We need to reimburse Bobby for the cost of the banner which was \$150. Todd makes motion to reimburse Bobby – Lori seconds – All in favor – Motion carries. Todd also makes a motion to pay Bobby an additional \$300 for fuel cost in transporting the snowmobile from and back to Michigan for the show. – Joan seconds – All in favor – motion carries. Lori will write a thank you letter to send with the check.

2022 Show Committees:

Advertising (Scott): We did receive the \$1,000 Grant check from the Chamber of Commerce earlier this month. Scott is working on getting 2 more banners for the people movers, one for the tractor registration and is also working on additional magazine ads.

Merchandise (Scott & Jessica): Todd said we should look at ordering more tee-shirts because we were all sold out of them on Friday of the show. All the caps sold out as well. Belt Buckles didn't sell well.

Family/Ladies/Children (Joan): Joan is already coordinating for next year and has found individuals and groups to take over much of the duties for her. Scott asked about a bus next year and whether or not we would be doing this again. Scott said he is trying to get the tri-fold done and needs to know to remove it from there or not. Joan said the bus was not as popular this year as last year and thinks we can take it off the tri-fold. She also said we would NOT be doing Wheel and Cog next year either.

Food Vendors (Bob): We are still waiting for one vendor to pay. We need to find a vendor to make breakfast sandwiches. Bob said all in all we had great feedback on the food vendors.

Field Demo (Cody): Cody said Albert Lea Seed supplied 30 bags of wheat seed for the show grounds. Cody will get Lori the information to send a donation letter.

Camper Parking (Lynn): Arlene has someone that might want to take over camper parking from Lynn. She wouldn't say the name of who this is but said she would work with that person to get a decision.

Garden Tractor Display (Bobby):

Church/Entertainment (Bobby):

Tractor Registration (Brenna):

Toy Vendors: Lori reports she will work with Rich to get someone in charge of toy vendor area.

Golf Carts (Todd & Lori): Nothing new to report until January.

Raffle (Tractor & Pedal): D-10 Raffle Tractor for 2022 and the D-19 Pedal Tractor.

Swap Meet (Norm):

Other Show Committee Reports:

OLD BUSINESS -- ITEMS CARRIED FORWARD FROM PRIOR MINUTES AND AGENDAS:

2021 Scholarships awarded: See above.

Trademark of Upper Midwest A-C Club name: Michael Bondi emailed on 9/10/2021 that while we have not received the official notification, it appears that our trademark application has been

approved and will be published for opposition in early October. He will let us know when the official notification is received.

Donations:

Donation of Equipment from Northern Minnesota
Donation of the All-Crop Combine from Brad Johnson of Thief River Falls
Donation of Allis Chalmers running gear with a hoist from Michael Crowe
Donation of 1962 D-15 w/ industrial shuttle clutch from Marlow Illig
Donation of Mathison Family garden tractor. (Needs to get added to the asset list – Lori will ask Scott or Bobby help her with the actual description because Mathison Family Garden Tractor just won't cut it.)

Newsletter: Fall Newsletter deadline was September 1, 2021.

Reels of Film: Still working on this.

Future Show Raffles/Features/Pedal:

2022

Tractor Feature = 200 for the 50th Anniversary & Acknowledging the 2035 for its 100th Anniversary.

Garden Tractor = 616 for the 50th Anniversary.

Pedal Tractor = D-19

Raffle Tractor = D-10

2023

Tractor Feature = D21 for the 60th Anniversary & Acknowledging the Gleaner Combine for its 100th Anniversary

Garden Tractor = **Scott will talk to Bobby.**

Pedal Tractor = Scott has a WD45 for the club to buy.

Raffle Tractor = D-14 – Darrell thinks we could sell the dirt scoop and add a draw bar. Darrell thinks Charlie Widlund might have a draw bar.

Cats in the Club Shed: Has this been resolved? Appears that the cats are gone now but winter will be the ultimate test.

Board Member absences – discussion. We have had a lot of absences by board members with no notifications or excuses. We need to have every effort to be at meetings. We have added phone meetings to make it easier. The bylaws state that a board member can be removed with 2 unexcused absences. We just ask that if you are going to run for the board that you

understand the amount of work required and be committed to doing that work and showing up for meetings, either via phone or in person.

- NEW BUSINESS -

Upcoming Board/Membership Meetings:

November 13, 2021 at Noon – Board Meeting at Squeaky’s in Hutchinson

November 13, 2021 at 5:00pm - Fall Banquet – Hutchinson Event Center

January 22, 2022 at 10:00am - Lori’s office in Edina – 6800 France Ave S, Edina

April 9, 2022 (TIME?) – Spring Meeting & Board Elections

Bob asked if we would ever consider doing the show on Thursday/Friday/Saturday instead of Fri/Sat/Sun. This would leave Sunday as a clean up & travel day. Just something to think about. Maybe we can bring it up at the Fall Banquet.

Todd makes motion to adjourn – Lynn seconds – All in favor – Motion carries. Meeting adjourned at 8:27pm