

Upper Midwest A-C Club
Board Meeting Minutes
Squeaky's - Hutchinson
Saturday – November 13, 2021 @ Noon

Call to Order: Darrell called the meeting to order at Noon.

Roll Call

Present: Darrell Grams, Sr., David Grinnell, Todd Grams, Lori Miller, Joan Paulson, Cody Hager & Scott Overgaard. Late: Joe Graunke.

Absent: Lynn Bushard

Others Present: Bob Paulson, Jessica Meech, Tom Hager, Rich Martin, Dale Heinz, Dale & Dottie May, Norm Grams.

TREASURER'S REPORT:

ASSETS

Checking = **\$ -61,767.74**
Building Fund = \$131,780.23
Bank CD = \$103,609.97
Scholarship = \$ 15,687.44
SUB TOTAL = \$189,309.90

LIABILITIES

Sales Tax Payable **\$ 831.86**
Secured Loan = \$ 0.00
SUB TOTAL = \$ 831.86
TOTAL = \$188,478.04

****All accounts were balanced and reconciled to the bank accounts as of 11/6/2021***

Final payment of \$65,000 for the 2021 Sprayer toy was mailed 11/2/2021
260 Units were sold to vendors and those invoices have been mailed out. We should be receiving those payments totaling \$43,420 shortly.

Initial tooling payment of \$11,000 for the 2022 toy (Manure Spreader) was mailed 9/12/2021.
We will have 2 more tooling payments of \$15,600; one after the model is approved and one after the sample is approved.

Scott makes motion to approve the treasurer's report. Cody seconds. All in favor - motion carries.

Darrell points out that he received a letter from Arlene and Lynn Bushard notifying us of their resignation of all club positions effective immediately. This includes Lynn's board position and camper parking coordinator and Arlene as membership coordinator and co-chair of the nomination committee. The board accepts the resignations. Darrell points out in the past that the board would look back at a prior election and offer the position to the next highest vote getter at that election. Lori confirmed that the last election result would be Norm Grams. Cody makes a motion for the board to appoint Norm Grams to fill the remaining term of Lynn Bushard. Scott seconds the motion – All in favor – Motion carries.

SECRETARY'S REPORT:

Review & Approve 11/13/2021 Board Meeting Agenda. Scott makes motion to approve. Dave seconds. All in favor – motion carries. Darrell points out that parliamentary procedure does not require an agenda approval except for governmental agencies. So, Scott makes motion to eliminate the need for agenda approval going forward. Todd seconds the motion – All in favor - motion carries.

Review & Approve 9/19/2021 Board Meeting Minutes. Todd makes motion to approve the Minutes from the 9/19/2021 Board Meeting Conference Call. Scott seconds the motion – All in favor – motion carries.

Important upcoming dates:

Next board meeting – January 22, 2022 at 10am – 6800 France Ave S, Edina. This is Lori's office at Southdale Office Center.

April 9, 2022 – Board Meeting – 9:00am at Squeaky's

April 9, 2022 – Spring Meeting & Elections – Hutchinson. Location still TBD

Upcoming Board Meetings & Conference Calls – Need to be scheduled

Website & Facebook Updates:

We are still working on getting upcoming show features posted on the website. Dates are there but features are not. Scott will get this information over to April to add to the website.

Archives: Arlene communicated that Gloria Orbeck is unable to attend the Fall Banquet but is sending some hats with Doug Stade. One of the hats, she believes, is from a Gathering of the Orange. She would like us to put that hat into the club archives in memory of her husband

Jerome Orbeck. The rest of the hats she asks that we please use as door prizes for the banquet tonight.

* We also still need to get all of the files that are being stored at Larry Karg's. We want to make sure we keep this on the agenda as an action item.

Norm makes motion to approve the secretary's report. Cody seconds. All in favor – motion carries.

MEMBERSHIP REPORT:

ISO: Membership Coordinator/Chairperson – Arlene submitted her resignation to Darrell via mail on this past week.

Arlene sent all of her spreadsheets and membership notes to Lori on November 12, 2021. Lori reports 428 members are on the list. 25 of those on this list are currently past due. All of the past dues were July, August and October 2021 renewals. Lori will find out from Arlene if she has sent reminders or made any calls to these people. Lori removed 2 from the list today that had expired in July of 2020.

Lori is going to research if there is a software program that can make the whole membership process simpler and more streamlined. There must be. It was also mentioned that we will need someone to take membership renewals at the show. Norm Grams said his daughter committed to getting some FFA members from Buffalo Lake to help at the show. This would be a fantastic help. We also agree that the membership forms can be set out for self service at the show and that the desk can have set hours of operation.

Membership Fee: When/Where/How will we announce the increase in membership fee? We will need to make sure all old forms are removed/destroyed. Increase rates January 1, 2022. Need to update the forms and website. Scott and Lori will work to get all forms updated and the website updated before 1/1/2022.

PRESIDENT'S REPORT:

2021 Show Toy – Rich reports this has been the most trying toy that we have ever done. The shipping delays and added costs have been overwhelming but in general everyone has been understanding. We are basically sold out and have only about 12 units left. We are holding those back on purpose for breakage. These are a very fragile unit and we expect higher than

normal breakage. All units have now been shipped as of last week and we have already heard from some individuals that have received them. One vendor has not paid us for his units yet and owes us \$30,000 but Rich is confident we should see that payment soon. SpecCast's phone number for people with damaged units is 1-563-875-8706 ext 3. Angel will take care of them. Do not give out Rich's information.

2022 Show Toy – Manure spreader. Rich said we have been told by China that our toy will be produced by June 1st but we still will not get it delivered to us by our show. So, all of these orders will include shipping. Lori pointed out that the flyer that SpecCast produced was shared on our website already. Bob asked if the container expense will be around the same next year as it was last year. Rich replied that we already had to pay \$3,000 for next year's container. That payment was part of the initial tooling payment. We will be selling these toys for \$149 plus \$15 or \$20 for shipping. Our flyers will not be ready until after Christmas.

Building Site & 2022 Plans – Darrell reports that black dirt has been deposited between the auto repair shop and us and Darrell Jr and Larry Karg spread it and seeded. Darrell said it really looks nice. He also reports that the new land survey has been done and new elevations and borings were done on October 16th. They said everything looked excellent as far as the building pad and how it was constructed. This was the same guy who tested the sub soil before we peeled off all of the black dirt and repacked all of the fill.

Darrell talked to Dan Morris – the builder we had our original shed building proposal from - who told him building costs have only come down slightly at this point. Darrell thinks we can apply for the building permit and start this fall but we should wait until Spring to see if building costs come down more by then. Morris will not commit to cost at this point. Dan Morris estimates \$190,000 for a 60 x 162 building. If steel goes up that number will obviously increase. Dave Grinnell reports that the China tariffs have all been removed so everything is just going to keep increasing, including steel. Darrell said we may have to reduce the size of the building to stay within our budget – or raise our budget. Scott thinks the guy up north that wants to donate equipment would need about 40 x 60 in size just to store that equipment donation.

We do have the Bank CD to add to the general bank account balance to cover toy and deficit that is currently in checking. We need to find out what the cost is to cash that out early and find out when it is set to renew so it doesn't renew again automatically. Everyone is in agreement that whatever we do we need to be fiscally prudent and not over-extend the club financially.

Darrell said all 3 builders he spoke to are confident that building materials will continue to come down in price. He also mentioned that we can go with traditional treated poles and save

\$8,000 as opposed to the poured footings we had previously discussed. We also need to be aware that in addition to the cost of the building shell that we will be responsible for asphalt, any inside finishing, electric and electric meter being run to the building. Darrell reports about \$800 in cost for the actual electric panel but the materials are currently unavailable.

Originally our banker expressed willingness to set up a mortgage on our building. Would we be opposed to that? Membership will have to approve any increase past the \$150,000 that was originally approved.

This will all be discussed tonight with the membership. We are also zoned commercial, so we have to follow those permit rules which are quite different than residential. But, everything we need for a permit is ready to go once we have engineered drawings. All drainage on the land and building site is perfect.

Show grounds wheat seeding: Done – Wheat looks great.

2022 Scholarship Auction: Dottie and Brenna are going to brain-storm for ideas for the auction tonight but it sounds like Dottie already has some really great ideas. Lori renewed the challenge for each board member to bring an item to sell at the auction.

Darrell wants everyone to think about honorary naming of scholarship for 2022. Some thoughts would be Scot Cervenka or Jim Pagel but we will wait on the naming at this point.

Other items: None

Todd makes motion to approve the President's report. Lori seconds. All in favor – motion carries.

COMMITTEE REPORTS:

General Committees:

Newsletter Committee (Scott): Fall newsletter came in a slightly different shade of orange. Jim was having trouble getting our orange. Next issue will be back to correct color. The other change will be our raffle tickets – they are printed on white paper in orange ink which is a change. Pedal raffle tickets will be on blue tickets. Dave Grinnell wrote a nice article for the next issue. Lori is working on contacting advertisers and hopes to have that done by the middle of Dec.

Toy Committee (Rich/Darrell):

Building/Land Committee (Darrell):

Nomination Committee (Cody/Arlene): Cody is looking for someone to replace Arlene as co-chair of the committee.

Scholarship Committee (Cody/Dale/Dottie):

Banquet Committee (Dottie): Dottie reports that at this point, 79 people are signed up.

Other Committee Reports:

2022 Show Committees:

Advertising (Scott): Scott has potential ideas from Joan. He will submit the Tourism Grant application to the Chamber of Commerce by Dec 1.

Merchandise (Scott & Jessica): Nothing new

Family/Ladies/Children (Joan): Working on article for newsletter. FFA will be doing the kids activities.

Food Vendors (Bob): Nothing new to report.

Field Demo (Cody): Wheat is seeded. Should we fertilize this fall? If we are going to do it we should do it soon. Joe waits until spring. We confirmed there will be a 200 plowing team.

Camper Parking (Lynn): We need to find a new parking coordinator. Arlene sent a lead for Hortmanns from Silver Lake – They are new members. Lori gave the contact information to Darrell and he said he will call them.

Garden Tractor Display (Bobby):

Church/Entertainment (Bobby):

Tractor Registration (Brenna):

Toy Vendors: Tim Holker is taking

Golf Carts (Todd & Lori): Nothing to report until after January. We can call the guy in Madelia too to see what they could provide.

Raffle (Tractor & Pedal): All looks good. Will need a pedal tractor for 2023. Cody said he would check with some Ag-Co dealers to see if they would offer to donate a portion of one for us.

Swap Meet (Norm): Nothing to report. Norm will be ordering a paint sprayer but said he can wait until Spring. Lots have reserved for next year already.

Other Show Committee Reports:

OLD BUSINESS -- ITEMS CARRIED FORWARD FROM PRIOR MINUTES AND AGENDAS:

Carissa Buttjer informed us that there were 6 Scholarships awarded in 2021 out of the 10 applications. Each of the following individuals will receive \$1,000 assuming all requirements are fulfilled. These payments usually go out in February.

2021 Scholarship Award Winners:

Kimberly Bushard (Sauk Centre, MN)
Theodore Carlson (Janesville, MN)
Ethan Grams (Buffalo Lake, MN)
Gina Huhnerkoch (Redwood Falls, MN)
Kory Klouse (Rose Creek, MN)
Kelsey Widlund (Manson, IA)

Trademark of Upper Midwest A-C Club name: Our trademark request for the Upper Midwest A-C Club name was posted on the October 5, 2021 to the PTO's Office Gazette. Anyone who opposed our request had 30 days from that date to file opposition or file an extension of time in which to file an opposition. As of typing this on 11/6 we had not been notified of any filed opposition so my assumption is our trademark has been approved and will proceed to registration.

Donations:

Donation of Equipment from Northern Minnesota. Scott said Wayne is still planning this donation.

Donation of the All-Crop Combine from Brad Johnson of Thief River Falls. – We need to find room for it.

Donation of Allis Chalmers running gear with a hoist from Michael Crowe. – Still a go and will most likely be here in 2022.

Donation of 1962 D-15 w/ industrial shuttle clutch from Marlow Illig. This was picked up in Lakeville and we have it now. It is being worked on now.

Donation of Mathison Family garden tractor. We will have to keep this for a few years in his memory. Scott will help Lori with details for the asset list. Darrell has the mower at his place.

Newsletter: Spring Newsletter deadline is February 1, 2021.

Reels of Film: Scott just talked to them. They ordered a new machine to scan in films but are still waiting for it. This machine will produce better quality.

Future Show Raffles/Features/Pedal:**2022**

Tractor Feature = 200 for the 50th Anniversary with acknowledgement to the 2035 for it's 100th year.

Garden Tractor = 616 for the 50th Anniversary

Pedal Tractor = D19

Raffle Tractor = 1962 D10

2023

Tractor Feature = D-21 for the 60th Anniversary w/ a special acknowledgement of the 100th Anniversary of the Gleaner Combine.

Lawn & Garden Tractor Feature = featuring the 55th Anniversary of the:

B110 & B112 & B207.

Pedal Tractor = WD-45

Raffle Tractor = 1960 D-14

- NEW BUSINESS -

Jim Pessek – Acknowledgement of work. Jim was there for the ground excavation recording and planting and seeding, etc. Scott asked if we could give 3 year membership for Andrew Knaack. Andrew brought the 7580 4 wheel drive tractor to our show. Scott said he had already communicated this to Arlene.

Upcoming Board/Membership Meetings:

January 22, 2022 at 10am – Board Meeting - 6800 France Ave S, Edina

April 9, 2022 – Board Meeting – Location and Time TBD

April 9, 2022 – Spring Membership Meeting & Elections – Location and Time TBD

We talked about activity at the show on Sunday. We will discuss again about moving the show to Thursday thru Saturday.

Norm said FFA members from Buffalo Lake will help

Lori makes motion to adjourn – Scott seconds. Meeting Adjourned at 2:00pm.